# TRANSFORMING CORIAN® INTO A DESIGN-DRIVEN BRAND

#### CHALLENGES

- Needed stronger brand differentiation in the solid surface and engineered materials industry
- Limited digital engagement despite high-quality product offerings
- Lack of storytelling around innovation, durability, and design versatility

### 2024 NEW Colors Marble Inspired Looks

DISCOVER THE NEW COLORS OF CORIAN" SOLID SURFACE -----

#### **BRAND REDESIGN**

#### CHALLENGES

- Established brand pillars centered on innovation, sustainability, and design flexibility
- Created a compelling brand story showcasing Corian® as the go-to surface for architects and designers
- Refined visual identity with modern typography, high-contrast imagery, and immersive digital experiences

## **RESEARCH & STRATEGY**

- Conducted 800+ hours of market research, analyzing 40+ competitors in the architectural surface industry
- Identified key market gaps, positioning Corian® as a pioneer in premium solid surfaces
- Developed targeted audience personas, including architects, interior designers, and home improvement enthusiasts

CASE STUDIES

Make Your Space™

CORIAN®

DESIGN

CORIAN<sup>®</sup> SOLID SURFACE

> DIGITAL CAMPAIGNS & ENGAGEMENT

 Launched high-impact social media campaigns highlighting Corian®'s innovative applications in kitchens, bathrooms, and commercial spaces

Enhanced website UI/UX, creating an interactive product visualization tool for customers to explore surface textures, colors, and applications

Developed SEO-optimized content on the durability, sustainability, and creative potential of Corian® materials

# RESULTS

**Social Media Growth:** Engagement increased by 180%, with a surge in designer collaborations

- Brand Awareness: 4X growth in website traffic and online inquiries from architects and home builders
- Lead Conversion: Improved by 35% due to an optimized digital experience

Customer Retention: Increased by 30% through personalized marketing and innovative product storytelling

CORIAN® SUCCESSFULLY EVOLVED INTO A DESIGN-FIRST, INNOVATION-DRIVEN BRAND, REDEFINING ITS POSITION AS A LEADER IN THE HIGH-END SURFACES MARKET.

**CORIAN®** 

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